



THEbTEAM - Broderick +Burke

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# UTILITY CONTACT LIST

CONTACTS FOR  
SETTING UP UTILITIES  
IN NIAGARA



**BRODERICK +BURKE**  
JIM BRODERICK, SALES REPRESENTATIVE    PATRICK BURKE, BROKER  
S E R I O U S L Y    N I A G A R A



# *About McGarr Realty Corp., Brokerage*

*We are McGarr Realty, your quintessential Niagara Region boutique Real Estate Brokerage. We help great people, just like you, buy and sell real estate in the Niagara Region. Lets get to know each other!*

Sally McGarr opened the doors to her boutique real estate brokerage in 1988 and has been an integral part of the local real estate community ever since. Having surpassed all sales goals at a big box brokerage, exhausting all franchise 'awards', and experiencing a gut feeling that the Real Estate industry in Niagara would benefit from a high achieving, fully independent brokerage, Sally founded what is known today as McGarr Realty Corp., Brokerage.

Starting out in a character home in downtown St. Catharines with just a few REALTORS® (most of whom are still with us today), both the brand and the brokerage have grown to what is now a cornerstone in Niagara Real Estate. Our head office is now situated in the second highest traffic location in the Region, at 5 St. Paul Crescent in downtown St. Catharines.

With a large clientele base and impressive sales growth, McGarr Realty grew to open a second location on Niagara Stone Road, the main entrance to Niagara-on-the-Lake, situated perfectly between Virgil and Old Town.

Over the years, we have developed and nurtured our local 'boots on the ground' reach, however our global reach and exposure has never been stronger. Through data sharing agreements as well as national and international affiliations, we have direct access to buyers and sellers from across Canada and around the world.

McGarr Realty fosters a culture of partnership and team atmosphere in which all clients' properties are represented in a collaborative environment. You can rest assured that our collective goals and motivations are aligned with exceptional customer service as the true priority.

Our mandate is to offer knowledge, patience, and understanding so that you can make informed decisions with the utmost confidence.



## **Jim Broderick, *Sales Representative***

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I was born in St. Catharines in February of 1973, the second son to a GM worker and a Health Care Nurse. I was raised in the town of Thorold with my brother Ray, and my sister Cathy. I graduated from Thorold Secondary School in 1991. Throughout my childhood and young adulthood I was active in many, many different sports and activities and was fortunate to be a part of several teams that won Ontario Championships in both hockey and baseball. I finished up my schooling at Niagara College here I received a diploma in Sales & Marketing. Fortunately for me I knew exactly what field I wanted to spend my working career in. Right from College, I was hired into my field, and spent the better part of 3 educational years working for Maple Leaf Food in the Customer service department. Working for such a large company was an eye opening experience to say the least. What I remember most though, was how salespeople treated their customers. Many companies employ the “spent 80% of your time with 20% of your clients” strategy, and that’s fine for the 20%, but what about the other 80% of clients who are getting virtually no attention from the Salespeople. I know in sales you are supposed to search for “whales” and not “minnows”, however these were loyal customers who had been using Maple Leaf products for years and because of a new sales strategy were finding themselves pushed to the side and ignored. This really “irked me”. Maybe it was because I wasn’t experienced enough in the ways of big business, or possibly just plain naivety, but at that moment I decided that in my sales world no customer would be too small, or a purchase too insignificant for me to deal with.



## **Patrick Burke, *Broker***

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I was born and raised in the north-end of St. Catharines, the youngest of 4 children to my parents, Chuck and Jane Burke. Among many of the typical interests and pastimes of a boy back then, the piano was the hobby that held my interest the most. After graduating from Laura Secord Secondary School in 1992, the piano became more than a hobby as I was off to Wilfrid Laurier University to pursue music graduating in 1996 on the Dean’s Honour Roll with a Bachelor of Music Education and Performance. Next, I attended the University of Western Ontario where I graduated on the Dean’s Honour Roll with Distinction with my Bachelor of Education degree. High school music teaching positions were not abundant at the time, so when an opportunity to play piano on a Cruise Ship came up, I jumped at the chance. Having not traveled a lot up until then, the opportunity to not only travel but to play the piano as “my job” was an opportunity I could not resist. After a few contracts, I was offered the position of Musical Director, overseeing the musicians on board as well as leading a 10-piece orchestra. Successfully managing and working with musicians from all corners of the world was a challenge that I truly enjoyed and learned a lot from. It was at this time that I met a wonderful woman from England named Alice who I went on to marry here in Niagara in June 2002. We have two children...our little girl Jasmine our boy named Elliot. My time at McGarr Realty Corp. Brokerage began in the summer of 2002 when I was immediately welcomed and made to feel so comfortable amongst this great group of successful and dynamic REALTORS®. The teamwork atmosphere that I tried to create and foster on ships was very evident in the office here. We are all individuals running our own businesses who are also very aware of the team we are a part of. It is so rewarding to be a part of a group of professionals who always have time to help each other out. I believe this, among many other reasons, is a big part of why this office achieves such a high level of results and acclaim. .Fortunately, I continue to play music and have found that Real Estate and music, as well as a busy family life, can all co-exist quite comfortably.



# Utility Contacts

NIAGARA REGION

WE'RE HERE TO HELP WITH  
ALL YOUR REAL ESTATE  
NEEDS. GIVE US A CALL AT  
(905) 687-9229.

## ***POLICE (Non-Emergencies)***

St. Catharines, NOTL, Niagara Falls & Thorold  
For Fort Erie & Area  
For Pelham, Welland, Wainfleet & Port Colborne  
For Grimsby, Lincoln & West Lincoln

## ***SCHOOL BOARDS***

District School Board of Niagara  
Niagara Catholic School Board  
Niagara Falls & Fort Erie  
Grimsby & West Lincoln  
Niagara-on-the-Lake

## ***HYDRO COMPANIES***

Horizon Utilities  
Niagara Peninsula Energy  
Niagara-on-the-Lake Hydro

## ***GAS COMPANIES***

Enbridge Gas  
Direct Energy Essential Home Services  
Bullfrog Power

## ***PHONE COMPANIES***

Bell Canada (Local, LD & Internet)  
Allstream (Local, LD & Internet)  
Primus (Local, LD & Internet)  
Vonage (VOIP)

## ***CABLE TV & SATELLITE COMPANIES***

Cogeco (Cable)  
Bell ExpressVu (Satellite)  
Shaw Direct (Satellite)

## ***WASTE MANAGEMENT***

Waste Info Line  
Large Household Item & Appliance Collection

## ***CITY HALLS***

City of Niagara Falls  
City of Port Colborne  
City of St. Catharines  
City of Thorold  
City of Welland  
Town of Fort Erie  
Town of Grimsby  
Town of Lincoln  
Town of Niagara-on-the-Lake  
Town of Pelham  
Township of West Lincoln

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905 688-4111  
905 871-2300  
905 735-7811  
905 945-2211

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905 641-1550

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905 382-3108  
905 562-1321  
905 684-8565

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# Ask Us.

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(905) 687-9229

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